NCDMB

10-Year Strategic Roadmap

(70% NC By 2027)
2017 NC Level 26%.

Target in-country value addition 70% within 10 years

The Opportunity Gap

- 2010 NOGICD Enactment
- 2017 7 Years Later
- 2027 10 Years From Now?

Nigerian Content Journey

- Upstream
- Mid-Stream
- Down-Stream
- Sectorial Linkages

NCDMB 10-year Strategic Roadmap (2017 – 2027)

70% Retention of Industry spend
300,000 jobs
$14 Bn out of $20 Bn retained
Shipyards
Manufacturing
**10-year Transformation Roadmap**

**Overall Aspiration**

"To be the catalyst for the industrialization of the Nigerian oil and gas industry and its linkage sectors"

**Strategic Outcomes**

- Increase local content level in the oil and gas industry from 26% to 70% by 2027
- Double the value domiciled in the Nigerian oil and gas industry by 2027

**Our Strategic Pillars**

- **Technical Capability Development**
  - Extend and deepen in-country technical capability in the oil and gas industry

- **Compliance and Enforcement**
  - Ensure Nigerian content implementation is enhanced through the mobilization of appropriate tools, policies and frameworks across the entire value chain of the oil and gas industry

- **Enabling Business Environment**
  - Facilitate a commercially viable business environment that encourages increased sector investment

- **Organisation Capability**
  - Build effective internal structures in terms of people, skills, processes and systems to support the Board’s operations across the entire oil and gas industry

- **Sectorial and Regional Market Linkage**
  - Increase the oil and gas industry contribution to the National GDP and facilitate access of Nigerian-made goods and services to regional markets

**Enablers**

- **Funding**
- **Regulatory Environment**
- **Collaboration & Stakeholder Engagement**
- **Research & Development**
The Strategic Pillars - 1

1. Technical Capability Development

Growth in in-country Capacities & Capabilities:

- Number of Nigerians employed in high-value adding activities in the industry
- Percentage (number) of contracts in high-value adding activities awarded to Nigerian Companies
- Quantity (and value) of Nigerian made goods and services in the oil and gas industry
- Number of strategic equipment/ assets owned by Nigerians
- Number of new in-country developed solutions launched in the Nigerian oil and gas industry

Extend and deepen in-country technical capability in the oil and gas industry
The Strategic Pillars - 2

Compliance & Enforcement

Ensure NC implementation is enhanced through the mobilization of appropriate tools, policies and frameworks

Increase in:

- local content level in the oil and gas industry
- Coverage of local content enforcement and compliance across the entire oil and gas industry

Performance Monitoring
Monitoring of performance against agreed NC Commitments

Compliance Monitoring
Monitoring of Compliance with Statutory Requirements

Intervention Monitoring
Intervention based on complaints
Facilitate a commercially viable business environment that encourages increased sector investment

- Reduction in aggregate cycle time of the Board’s touch points in the industry contracting process
- Increase in stakeholder satisfaction index
- Number of jobs and training opportunities created for Niger Delta youths
The Strategic Pillars - 4

Pillar Number 4

Organization Capability

Build effective internal structures in terms of people, skills, processes and systems to support the Board’s operations

- Increase in employee satisfaction index - function/organisation
- Increased depth in functional and industry knowledge of Board employees
- Increase in number of processes with documented policies and procedures
- Board-wide process automation
- Effective utilization of zonal offices and digital channels
<table>
<thead>
<tr>
<th>Sectorial and Regional Market Linkages</th>
<th>Increase industry contribution to the National GDP and facilitate access of Nigerian-made goods and services to regional markets</th>
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Growth in:
- Number of completed sectorial linkage initiatives
- Number and value of contracts awarded to Nigerian service companies in regional markets
The Enablers (1 of 2)

**Enabler 1**
**Funding**
- Increased in the number of NCDF beneficiaries
- Increase in revenue pool and funding mix
- Achievement of financial autonomy of the Board

**Enabler 2**
**Regulatory Environment**
- Successful amendment of the NOGICD Act including the schedule to the Act
- Successful issuance/update of guidelines by the Board
The Enablers (2 of 2)

Enabler 3
Collaboration and Stakeholder Engagement

- Number of alliances and partnership institutionalized in the Board
- Number of NCCF meetings held annually
- Level of Local content awareness (as measured by level of key stakeholder engagement)

Enabler 4
Research and Statistics

- Up-to-date & reliable data on in-country capacity and capability
- Up-to-date & reliable demand forecast data for industry inputs
- Issuance of quarterly reports on local content implementation in the industry
Implementation Plan Summary

Current Situation

- Validate and prioritise opportunity sectors for local content development
- Build a motivated workforce:
  - Implement HR Process
  - Performance Mgt.
  - Review Org. Structure & manning
  - Develop training curriculum & deploy effective communication channels

Medium Term (0-2 years)

- Drive raw material substitution programs/research in partnership with key stakeholders
- Collaborate with identified key stakeholders to develop linkage sectors
- Drive integration of regional Oil & Gas Markets
- Conduct roadshows across focused regional markets
- Technology
  - Implement Board-wide ERP
  - Implement robust business continuity plan (ERM, contingency, redundancy, etc.)
- Drive board-wide process standardization & Optimisation

Medium Term (3-5 years)

- Technology
  - Complete Board HQ
  - Review Board Service Delivery model
  - Leverage technology/digital channels for service delivery
- Location Configuration
  - Facilitate Delivery of stranded private sector-led industrial park
  - Facilitate other third party pipe mill facility (seamless & LSAW)
  - Drive utilization of existing in-country integration yards
- Sponsor annual oil and gas innovation fair

Long Term (6-10 years)

- Expand Nigerian Oil and Gas Opportunity Fair (NOGOF) to cover identified linkage sectors
- Expand in-country build of category-2 & category-3 Vessels
- Deliver Pilot NOGAPS facility
- Engage third party consultants to support industry M&E activities
- Establish regional hubs to ensure coverage of mid-/downstream industry
- Develop framework for extension of NOGIC Act Schedule to other industry segments
- Facilitate delivery of dry dock facility on the back of E&P projects
- Roll-out Local content implementation recognition program
- Facilitate other third party pipe mill facility (seamless & LSAW)
- Deliver R&D Centers of Excellence (CoE)

10 years on...

- Review and amend key sections of the NOGICD Act to improve local content enforcement
- Establish west African local Content Council
- Launch e-marketplace for industry procurements
- Pilot building of modular refineries in the Niger-Delta Region
- Train all employees of the Board on the fundamentals of service delivery and SERVICOM
- Pilot building of modular refineries in the Niger-Delta Region
- Facilitate Delivery of stranded private sector-led industrial park
- Conduct annual stakeholder survey
- Create training and employment opportunities for Niger-Delta youths

NCDMB 10-year Strategic Roadmap (2017 - 2027)

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